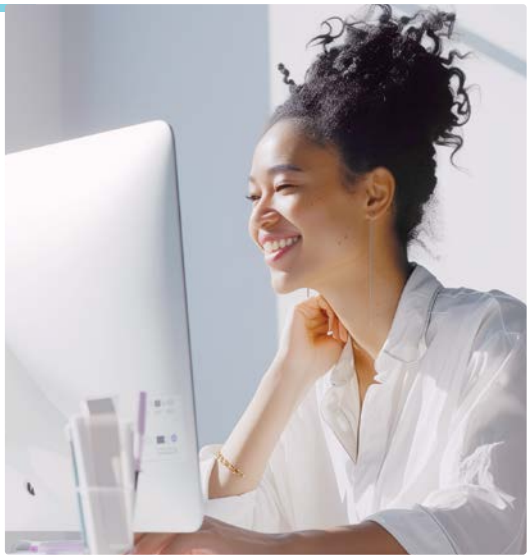
FUJIFILM
Value from Innovation

Teamwork. Workflows. Collaboration. Designed by you.

Kintone Business Solution



In today's digital and fast-paced economy, we know it can be difficult for companies to remain competitive and up-to-date. That's why we've made it our business to understand the present and potential challenges that stand in your way:

- **Needing a more effective and cost-efficient way to manage workflows within the existing company infrastructure.**
- **Accumulated data has become too cluttered and unorganised, employees often use outdated and complicated spreadsheets.**
- **Tracking the status and accountability of each project is becoming too tedious and time-consuming.**
- **Having too many data and communication tools causes confusion within the team, creating a greater risk of work errors.**

The Platform for Collaboration

No matter the challenge, we've got your back. It starts with Kintone, an all-in-one workplace platform that allows highly collaborative teams to build, share, and automate custom workflows and processes for data-driven results.

It's as simple as choosing one of our ready-to-use apps or creating one of your own, with no coding skills required. From optimising an existing process to building an entirely new workflow, discover a less burdensome way to build your own business apps with Kintone.

Sales and Marketing

Sales CRM Pack:
Keep tabs on potential customers, their needs, and even transactions.

Sales Lead Management:
Get real-time visibility on sales lead info, including status and communications.

Quotes:
Efficiently create and access sales quotes when you need them, no matter where you are.

Customer Service

Customer Feedback:
Manage and store all customer inquiries and previous support history.

Ordering Process Management:
Easily track the entire order lifecycle, and share progress reports with the team.

Inquiry Management:
Stay up-to-date with client and partner inquiries, allowing you to manage questions or concerns more effectively.

Business and HR Operations

Expense Report:
Log and monitor your team's various business spending easily.

Asset Management:
Monitor your company equipment, track movements, and send updates more efficiently.

Recruiting Pack:
Follow updates on possible candidates, interviews, and other recruitment news.

Teamwork Designed by You

Whether you're an emerging brand or an expanding enterprise, Kintone is designed to give you the power to create custom systems that fit your team's unique requirements. Its simple drag-and-drop interface is designed to allow anyone to design workflows with a few clicks.

1

Organise:

Data gathered from varied sources, whether paper or digital, can be automatically organised into a uniform spreadsheet format, and saved to your central Kintone database.

2

Create:

Building an app is easy. Explore our library of 1,000 ready app templates that you can easily customise or choose to create a new app entirely.

Use:

Our flexible communication tools are designed to allow information to be shared freely within the team. Providing collaborative tools, Kintone has live, in-line commenting functions to keep everyone in the loop.

3

Learn:

Data points can be filtered down or aggregated to provide data-driven information that can help you design automated workflows. Build your own dashboards with configurable, real-time data sets and analytics for maximum insights.

4

A Partner You Can Trust

Trusted by more than 35,000 companies worldwide

kintone

Perfectly Matched!

Complementing FUJIFILM Business Innovation Australia's range of products and services, integrating Kintone into your digital workflows provides a central database for all your virtual files, so it is easier for you to search through, access, and analyse data anytime, anywhere.

fujifilm.com/fbau

FUJIFILM

FUJIFILM Business Innovation Australia Pty Ltd
8 Khartoum Road MACQUARIE PARK NSW 2113 Australia
Contact us at fujifilm.com/fbau or 13 14 12

The product specifications, appearance and other details in this brochure are subject to change without notice for improvements.

Reproduction Prohibitions Please note that reproduction of the following is prohibited by law: • Domestic and foreign currencies, government-issued securities, and national bonds and local bond certificates. • Unused postage stamps, post cards, etc. • Certificate stamps stipulated by law. • Reproducing works forming the subject matter of copyright (literary works, musical works, paintings, engravings, maps, cinematographic works, drawings, photographic works, etc.) is not permitted unless the reproduction is for the purpose of personal use, family use or other similar uses within a limited circle.

Trademarks • FUJIFILM and FUJIFILM logo are registered trademarks or trademarks of FUJIFILM Corporation.

The information is as of July, 2024.