



ApeosPro C810 Series

Industry Print Book





High Quality Printing & Durability

Centralised Cloud Integration

Mobile Integration

Colour Management

Predictive Maintenance

Workflow Integration

Finishing Capabilities

Security & Continuity

Manufacturing



Manufacturing

Workflow automation



We need to improve the overall operational efficiency by automating the workflow to quickly store, search and retrieve information.

Inline manuals reproduction



In Covid-19 situation because of rapidly changing supplies, an inline printing system is needed to run along with our production lines to reproduce manuals & documents on demand.

Information such as shipping inspection tables can be digitalized by dates hence improving information searchability and efficient history checking

- By using Scan Delivery function, it can be easily attributed and digitized.
- Quickly locate information you want using attribute search, streamlining inquiry-responding tasks.

Professional quality manuals, documents, stickers which are the parts of product & in-box packaging needs to delivered along with variable production schedule

- End-to-end finishing along with heavy duty engine and ability to print on multiple media (52 gsm to 350 gsm) make ApeosPro a perfect inline production environment on-demand printing system.



We need almost a 100% uptime of printing system integrated inline with our production environment which is continuously running. Any breakdown results in major losses.

A constant health monitoring system with AI-based predictive approach for timely actions to improve overall efficiency

- Down time is minimised with faster problem response and issue resolution through automated alert features.
- Enables end-to-end supply and just-in-time inventory management through continuous device monitoring & billing.

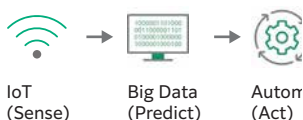
Workflow Digitization/Automation



Scan shipping inspection report

Print a variety of paper media (52 to 350gsm)

Predictive maintenance monitoring system



Automatic Sorting



Response to inquiries

High image quality on thick paper manuals



Faster response improves overall efficiency



Significantly improved Up-Time → Optimum device performance → Monthly Health Check report

SAFETY FIRST



EYE PROTECTOR



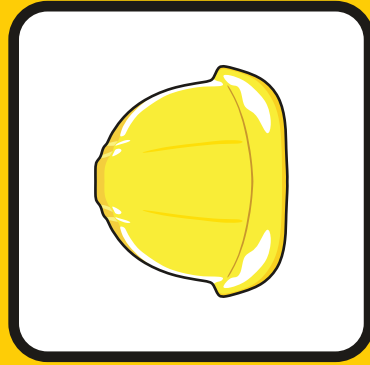
RESPIRATOR



EAR PROTECTOR



SAFETY GLOVES



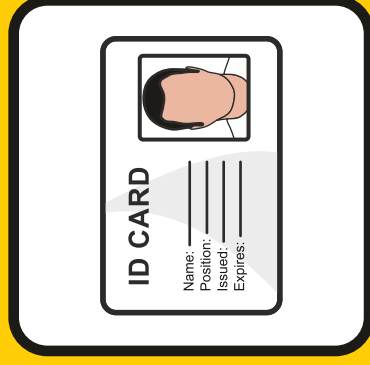
HARD HELMET



HIGH VISIBILITY JACKET















SAFETY BOOT



ID CARD



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Banking & Finance



Banking & Finance

Better control & less touch points

Print-on-Demand (POD)

Personalized content development



We need better control & visibility on our documents with less touchpoints in ongoing Covid-19 situation.

In absence of material production outsourcing, there is better visibility, higher control and lesser unnecessary touch points

- Organizations have better control over the quality, hygiene and information security of their final output.
- Changes that are required to be made can be done quicker and easily if the materials are done in-house.



We must maintain our quality of services while managing our operational cost in a rapidly fluctuating environment.

Keeping up to speed with rapidly changing information and increasing economic uncertainties

- Allows organizations the flexibility and speed to meet deadlines or make changes with a short notice.
- To reduce cost in economic uncertainties, in-house printing can be an option.



We want to build better customer relationship with our clients by personalizing the multi-channel communications in the form of mails, booklets, folders, etc.

In addition to quick turnaround, provide personalized multiple contents to leave a lasting impression on your clients

- Allows organizations to personalize documents or collaterals in-house, without having to rely on external parties.
- ApeosPro series provides high image quality and finishing to meet organization's demands.

Real time quality brochure printing



Uneven demand for collaterals (Flyers, etc)

Personalizing multi-channel communications



Software



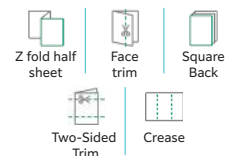
Customer information



No delays or additional touch points (from 3rd Party)



Print On Demand - Quick turnaround with various finishing options



Personalized Direct mailers



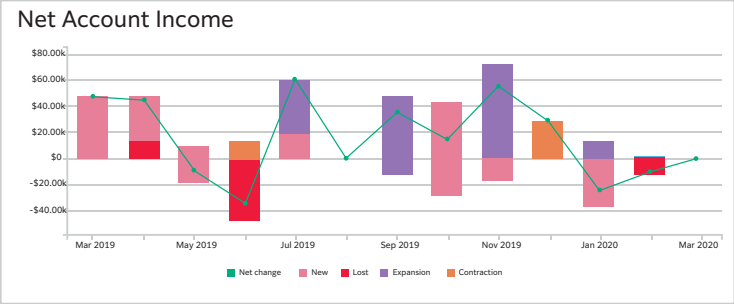
2019 FINANCIAL HIGHLIGHTS

Summary

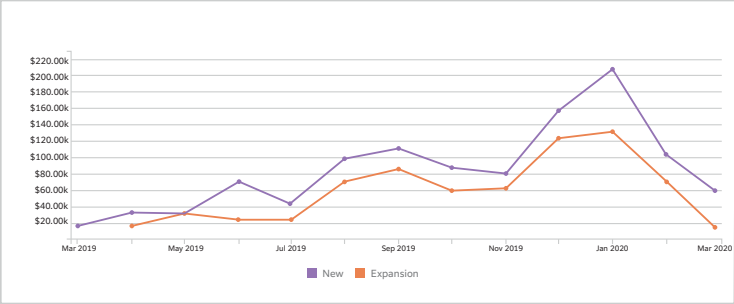
Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s, when an unknown printer took a galley of type and scrambled it to make a type specimen book.

It has survived not only five centuries, but also the leap into electronic typesetting, remaining essentially unchanged. It was popularised in the 1960s with the release of Letraset sheets containing Lorem Ipsum passages, and more recently with desktop publishing software like Aldus PageMaker including versions of Lorem Ipsum.

FY 2019 Breakdown

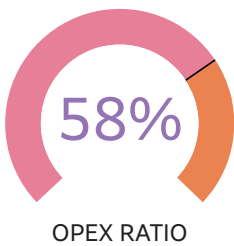


Account Assets Increase / Decrease



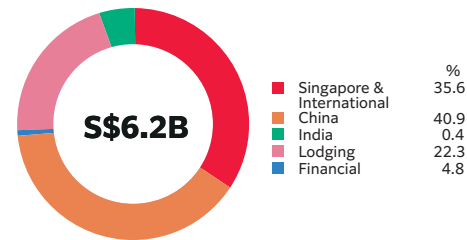
Expenses

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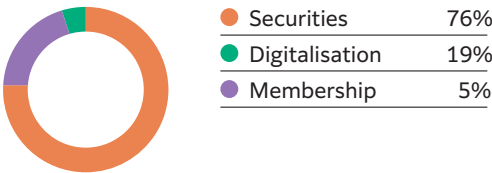
Business at a glance

2019 Revenue By Strategic Business Units.



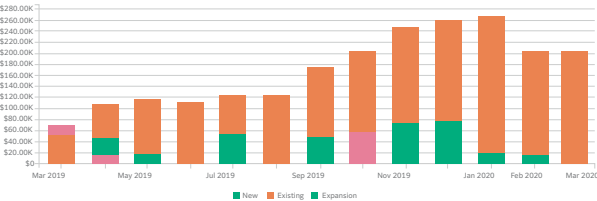
Operating Margin

\$88.3B



Type of Revenue	\$m	%change
Securities	138.9	-19%
Digitalisation	34.3	-16%
Membership	9.0	6%

Net Account Investment



Market Data and Connectivity

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Market Share APAC

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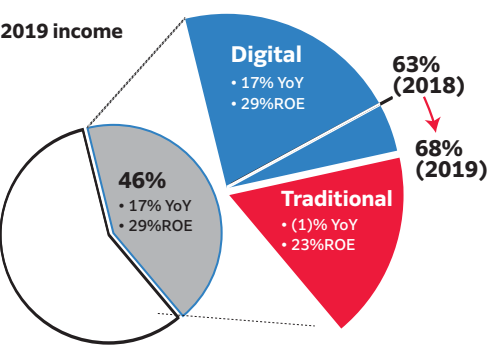
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It has survived not only five centuries, but also the leap into electronic typesetting, remaining essentially unchanged.1960s

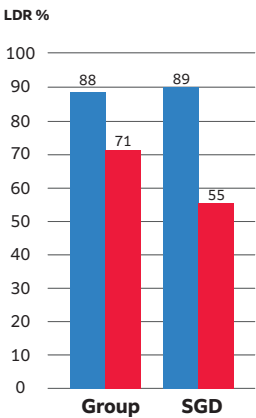
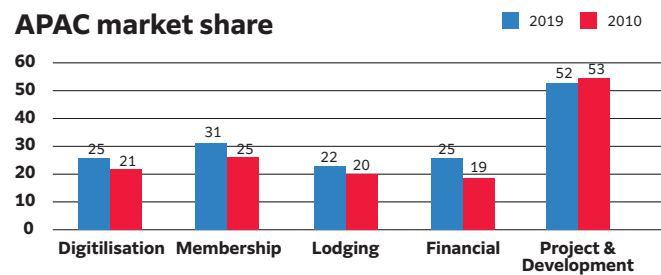
Digitalisation

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APAC market share



Income mix	2019	2010	Multiple
Total income (SGD million)	26,239	18,670	2x
Net Income	25%	10%	5x
Net Investment	13%	4%	8x

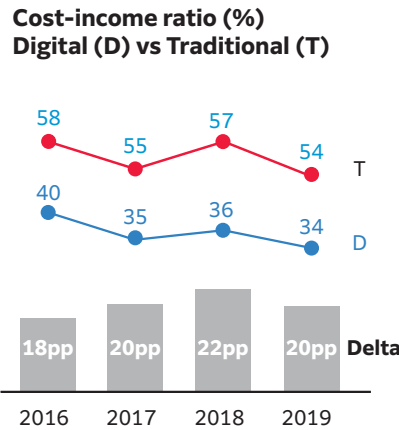
Net profit (SGD million)	2019	2010	Multiple
Singapore	1,200	589	3x
APAC	267	71	4x

* Wealth management segment

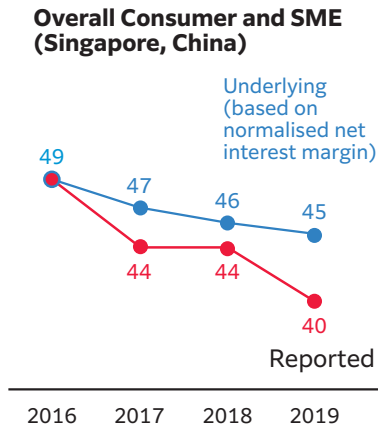
Consumer and SME (Singapore, China)

	Digital (SGD billion)		Share of total (%)		Digitalisation
	2019	2018	2019	2018	
Customers (million)	2.1	1.8	45	41	Steady growth driven by customer migration and investment
Income	4	3	62	58	
Spend	1.8	1.6	47	42	
Profit	2	1.9	72	65	
Key Indicators			Differential over Traditional		Digital Increasingly valuable
Income per customer (SGD '000)	1.1	1	3X	3X	Higher income
Cost-income ratio (%)	27	28	-11pp	-11pp	Lower LDR
Return on equity (%)	56	44	+9pp	+7pp	Higher ROE

Cost-income ratio (%) Digital (D) vs Traditional (T)



Overall Consumer and SME (Singapore, China)



Legal



Legal

High volume quality printing

Record management (Digital & Hardcopy)

Information security



In addition to personalized information like contracts, bills & presentations, we also need high & fine quality prints for our Intellectual Property Rights Division (TM, Patent filing).

Help clients to clearly present crucial & factual case data by producing reports and proposals of high image quality with fine line separations

- ApeosPro with very high print load capacity can produce personalized contents on the fly.
- High resolution image quality of photos and crisp fine line printing with consistent output over long runs along with easy colour calibration.



Because of heavy case & document load, we must manage our records in a more structured & traceable way.

Easy to trace relevant information by means of hardcopy inserters finishing option or auto generated electronics tags with e-filing scanning function

- ApeosPro series "inserter" finishing option can help to create necessary page breaks to separate one big case file which makes it easier to track information.
- E-filing using automated scan function can auto create folders / file names by specifying a fixed scan area for easy tracking.



Protection of sensitive client information is utmost priority. We have to ensure that information is not shared or exposed to external parties.

In-house printing ensures and no outside party have unauthorized access.

- Using device security features, information can be protected while accessing or during storage and data transfer.
- Additional security features like Unique ID and audit management help to track every document or potential breaches.



Patent application photos and data



High volume page files

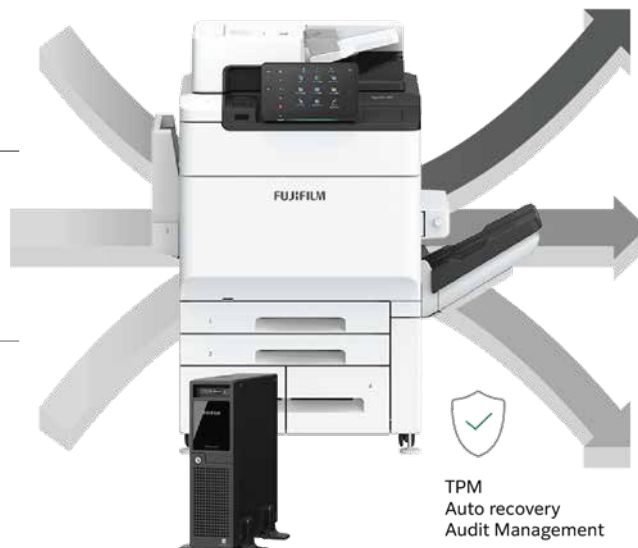
Highly confidential and classified information



Software



Customer information



Crisp fine line printing with clear design visibility



Design Patent

Easy to Trace



Hard copy -
Page Insertion



Soft copy - Automatic
Sorting

Ensures protection of client information



Document Unique
ID for tracking



TPM
Auto recovery
Audit Management

Monotype
Corsiva

5

It's 3AM, is your data security keeping you up? The dangers to your data security are everywhere. Hackers, phishing scams, data theft, and plain old human error. Thinking about your network, security is enough to keep you up at night. But spare yourself the nightmares. Ensuring that your company is free from data breaches and your dreams free from data nightmares is actually simpler than you think. But spare yourself the nightmares.

Adobe

6

But spare yourself the nightmares. Ensuring that your company is free from data breaches and your dreams free from data nightmares is actually simpler than you think. Let's imagine for a second, that your data was one of your employees. A brilliant one. But one that's not always easy to manage.

Agency FB

7

Now chances are you wouldn't let this employee leave important information out in the open. Wouldn't let them gossip about confidential plans.

Times New
Roman

8

But if you haven't thought about end-to-end security systems, that's exactly what could be happening. Before we talk about the technology side of data protection, let's start with the first link in the data chain — your employees.

Bahnschrift

9

They are not only your most important asset, but they are also one of your most vulnerable. Recent studies have found that more than 60% of data leaks are due to human error.

Arial

10

So how can you create a human firewall as your first defense against a data breach? Be your own data protection agency.

Calibri Light

12

It may sound self-evident, but reminding staff of the value of their data and setting up a code of conduct is critical.

Bodoni MT

14

This is especially true when it comes to sharing company information with suppliers and partners.

Comic Sans
MS

16

A formal security policy will let everyone know how to properly deal with company data. Don't ignore updates.

Broadway

18

This is one we all do. You're in the middle of something and get an update reminder.



INTELLECTUAL PROPERTY

Architecture, Engineering & Construction



Architecture, Engineering & Construction

**Heavy drawing
(CAD¹ data) fast printing**

**Fine line reproduction
with 2400 dpi LED**

**Direct connectivity
with cloud and mobile**



We are constantly working with very heavy CAD¹ drawing files which needs additional processing power to meet tight deadlines.

High-speed data processing with the external controller

- High-speed print image processing (RIP² processing) with the external controller dedicated to image processing.
- Significantly reduces waiting time before printing (even for very heavy source file).

²RIP : Raster Image Processing



Fine line reproduction is a very crucial element for engineers to inspect our drawings during construction phase for design integrity.

A powerful combination of 2400 dpi LED print engine with external controller produces fine lines for easy references

- External controller feature allows a high fidelity reproduction of fine lines and small fonts on drawings without deformation.
- Documents requiring high quality such as brochures can also be printed in colours, similar to images desired with stable quality.



Multiple teams visiting from various construction sites need a direct connectivity of their mobile device and cloud repositories with the HQ printing system for ease of information sharing.

Seamless mobile work environment can be created by implementing mobile and cloud feature of ApeosPro

- Standard NFC³ technology along with mobile app, allows you to directly print from or scan to mobile on a secured network.
- Cloud On-Demand Print and direct connectivity with popular cloud services create seamless virtual office space.

³NFC : Near Field Communication

CAD¹ drawing data



¹CAD : Computer Aided Design

High-speed data processing with external controller



Job site photo



Daily report

Documents stored in mobile or Cloud



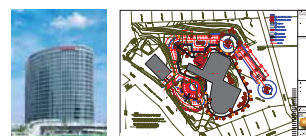
Mobile



Cloud



Fine line reproduction



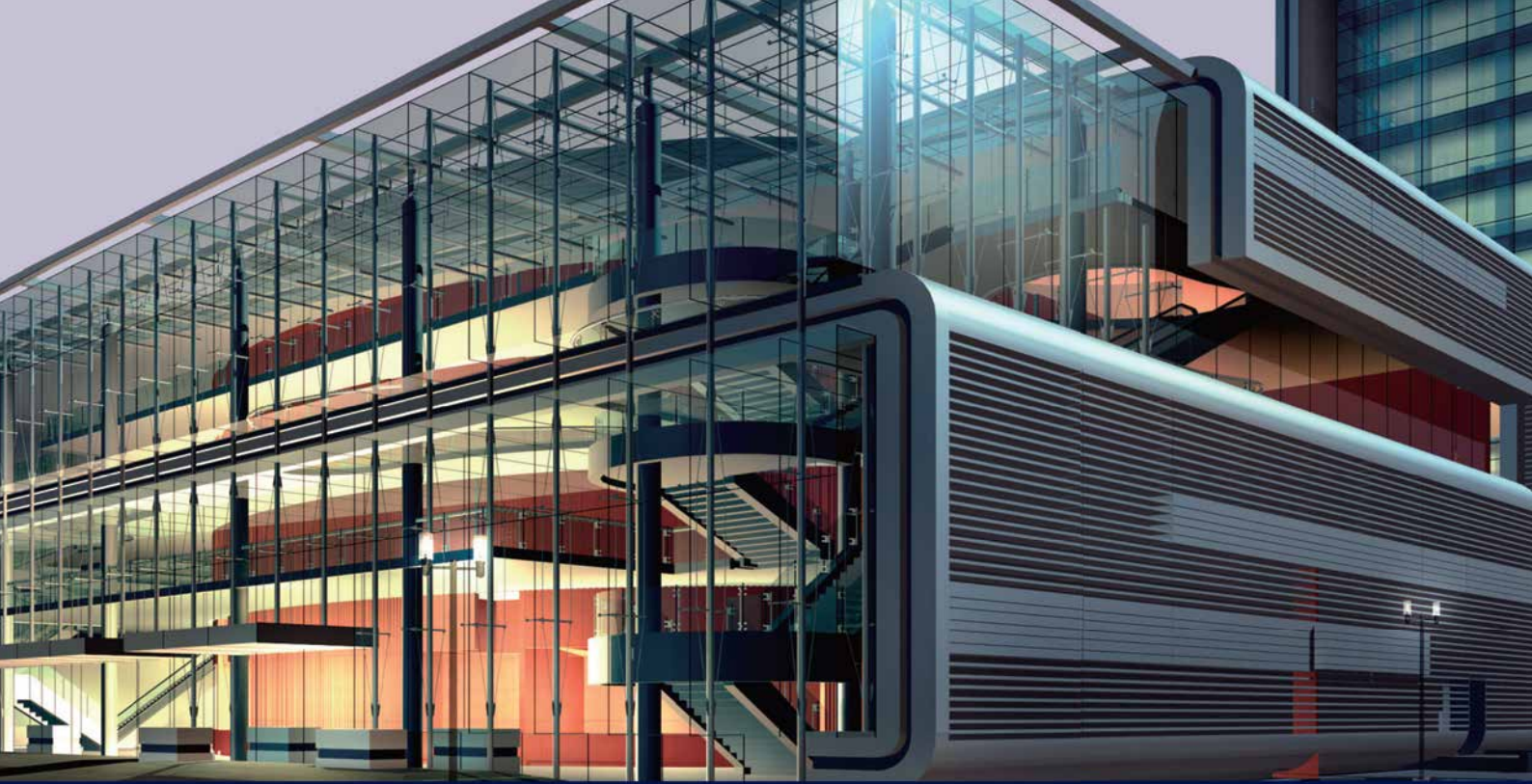
Quick reproduction for multiple reviews



Proposals, drawing samples
Blueprints / drawings

Seamless mobile work environment



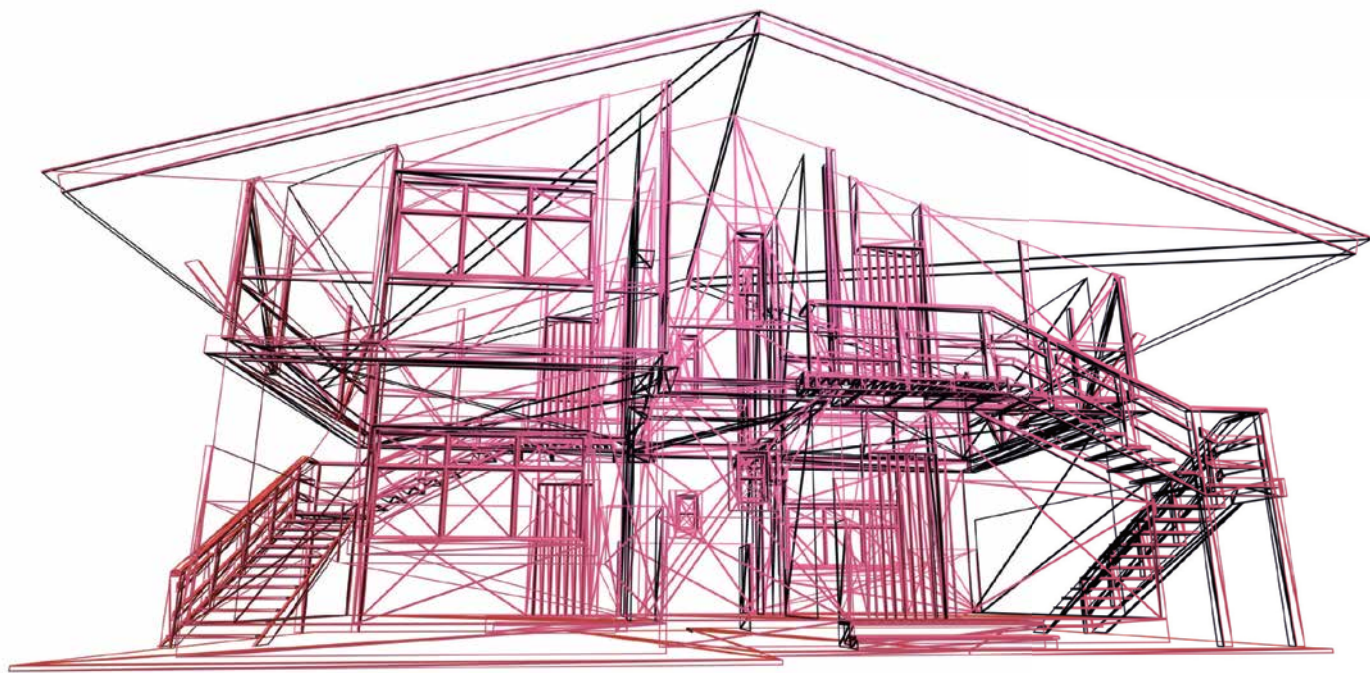
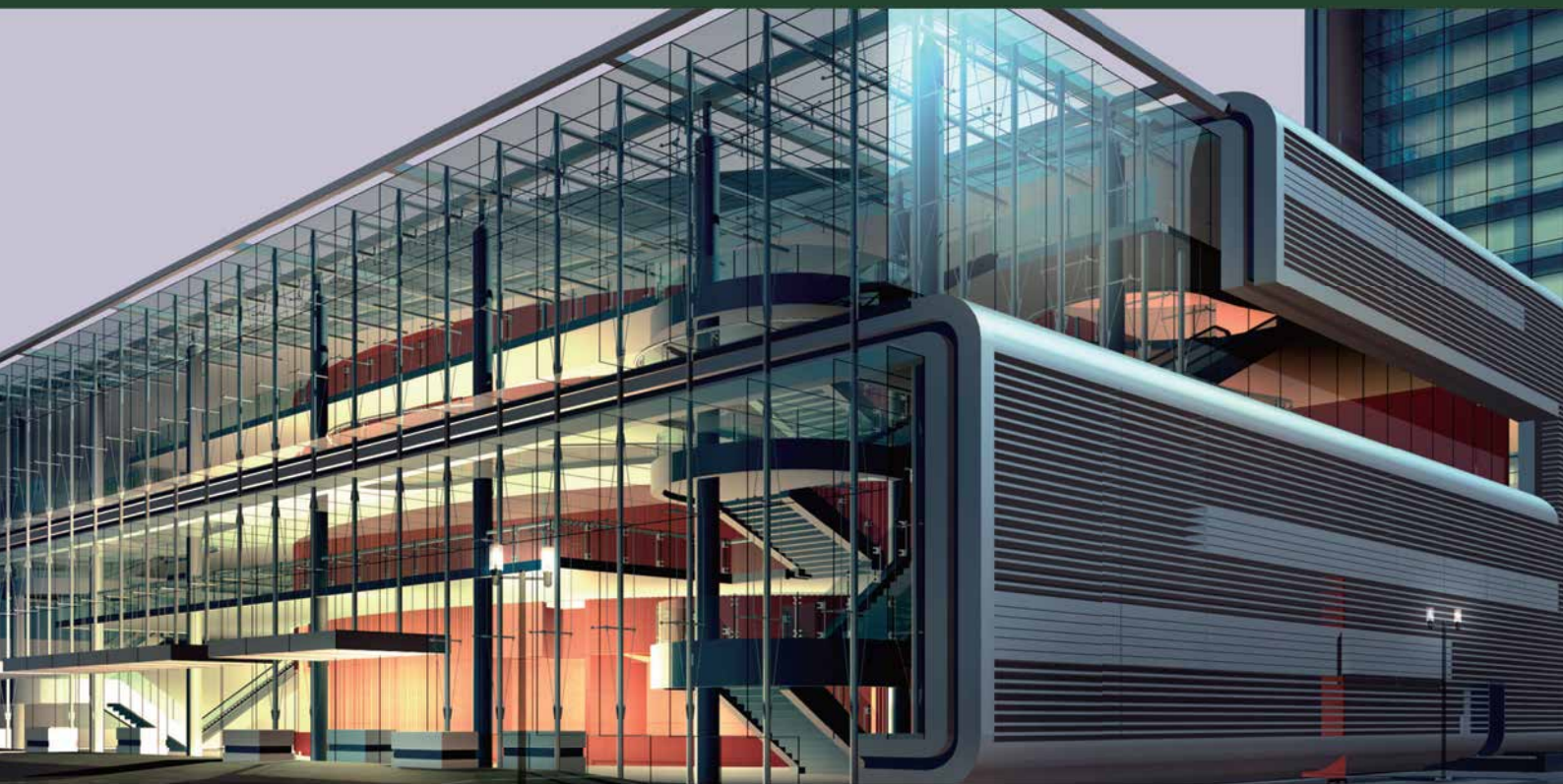


FUJI
WORKS OF
FUJI REALESTATE
LESTATE

山田リゾート 埼玉県上尾市 2014年12月竣工

環境との調和を主眼に置いた、趣向を凝らした設計施工。

鉄筋鉄骨造 地上2階 地下1階 / 延べ床面積:000.00平米 / 敷地面積:000.00平米



山田クラブハウス 埼玉県上尾市 2014年12月竣工

「迎賓と愉しみ」の演出を活かした設計施工。

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富士リゾート

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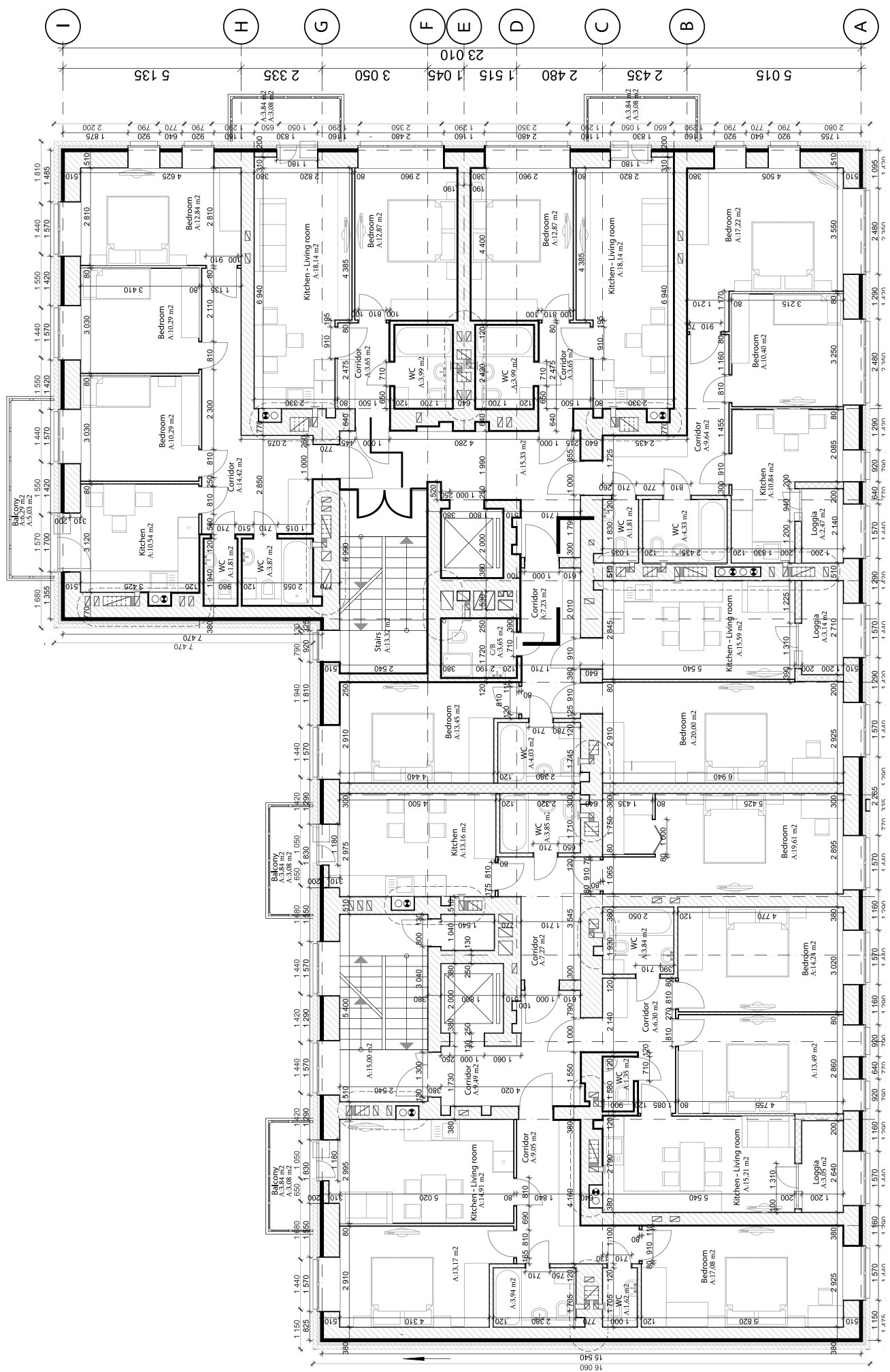


富士クラブハウス

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Retail & Restaurants



Retail & Restaurants

**Short turnaround
processes**

**High quality,
High processing**

**Personalized loyalty
programs**



Require to change in-house sales collaterals based on the seasonal periods.

Freshen up sales collaterals regularly to give customers new contents to look forward to

- Contents & collaterals can be changed as per changing sales strategy quickly (e.g. seasonal sale to weekly menu).
- Small batch printing allows organization to save cost of mass printing and prevent wastages.



We need eye-catching, high quality Point of Sales materials (like special media prints) to attract customers.

High quality eye-catching collaterals and menu can attract customers

- Vibrant colour design, banners up to 1,300mm, can be produced to utilize in stores at high resolution and viewed from afar.
- Higher processing capabilities with print server swiftly processes high quality image source files.



Co-branding with loyalty programs with multibrand partners generate buzz and raise branding awareness.

Short turnaround from creativity to delivery and tap on co-branding power

- In-house printing allows co-brands to change templates easily and reduce parties involved in decision making to execute program quicker.
- Loyalty program templates can be changed frequently and customized based on brand requirements when produced in house.

Seasonal campaigns sales collaterals



Improving retail presence with high quality banners and posters

Co-branding loyalty programs



Software



Customer data



Print-on-Demand in short turnaround time



New year Invites



Christmas promotion



Banners up to 1.3m

Loyalty customer program



家の中をまるっと改善!

Sample

HOME ZERO DISCOUNT STORE

HOME
ZERO
秋田

DISCOUNT STORE

ホームゼロ

秋田店 駅ナカ直結!徒歩5分

3.20 OPEN

家の
ことなら
ゼロへ
ご相談!

オープン
記念①

ZEROカード新規作成で5倍!
店舗でのお買い上げが通常100円で1ポイントのところ

期間中は5倍! 期間 3.20-4.5

オープン
記念②

税込み2,000円以上お買い上げで
先着4,000名様に

オリジナルトートバックプレゼント



PRICE
DOWN

春の新生活応援!
価格の限界に挑戦!



まずは
ご相談
ください
安さの
限界へ!

お手頃価格の楽しい商品がいっぱい! 新生活にどどーんと安くします!

www.zerohome.xxx

※お会計にて本体価格の合計に8%の消費税を申し受けます。その際、小数点以下は切り捨て致します。



A vibrant summer-themed banner with a yellow wood-grain background. It features stylized flowers in green, pink, orange, and purple, along with a white flower and a yellow leaf. A black rectangular frame contains the text.

s u m m e r

S A L L E

50%^{off}

special offer

SHOP NOW

Education



Education

**Heavy files printing
with finishing**

**Bulk printing with
document security**

**Department level
print cost allocation**



We need high volume of flyers and handouts for school open houses and course enquiries.

Achieve in-house printing by using external controller for faster processing speed of large files

- With the external controller, large files are processed and printed in high quality with colour management capabilities.
- High volume printing of handouts, brochures, pamphlets with small fine texts visible even in z-fold flyers.



We would like to have an in-house print centre to keep examination paper secure and print those just-in-time.

Create just-in-time documents inside a secure vicinity with end-to-end finishing setup in order avoid any leakage of information

- Heavy seasonal demand of examination papers with end-to-end finishing can be met in a high speed, heavy duty and fast processing print room environment.
- Security breach of documents can be avoided with just-in-time print before examination day.



Because of multiple departments and various teaching materials, we have to verify the exact cost on commonly shared assets like MFP in print room. How to track cost by department?

Cost management solution along with authentication can help to allocate cost base on usage by department / person

- Each head can track cost of their individual department and users and if needed set regular quota to control cost.
- Server solutions provide additional security by means of authentication.

Personalized content



Course syllabus information

Confidential examination papers

Cost tracking across departments



Print-on-Demand - With various finishing options



Z fold half sheet processing



Bookbinding processing



Safe and Secure, end-to-end finish



Server solutions for additional security and cost tracking

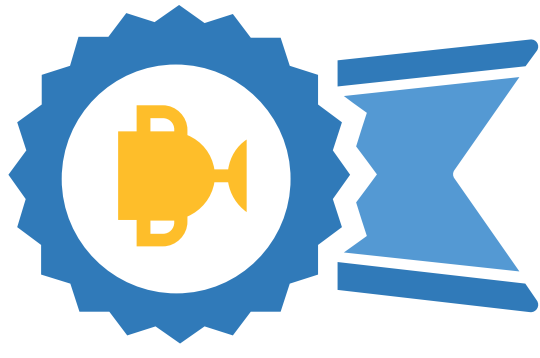
ApeosWare
Management Suite

Y-SOFT

PaperCut

ControlSuite
Equitrac





Certificate

STUDENT OF THE MONTH

Awarded to

Lucy Pang

*in recognition of
your dedication, passion, and hard work*

Peter Wong, Principal 1st July 2021

YOUR HEADLINE

YOUR TEXT

1

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4

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ABOUT US

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CONTACT US



+00 98765 43210
+00 01234 56789



www.yourwebsite.com
yourname@email.com



Street Address Here
City, State, Country 01234

ADMISSION BROCHURE

CLASS OF 2022

ORION
PRE-SCHOOL



www.yourwebsite.com



YOUR HEADLINE

YOUR TEXT

"Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum."

“

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”

YOUR HEADLINE

YOUR TEXT

"Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum."

HEADLINE

YOUR TEXT

Headline

Your Title Here

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Hotel & Entertainment



Hotel & Entertainment

Hybrid workstyle with paperless function

Personalized campaigns for revenue creation

Short turnaround for event management



Alternate working days between office and home, require me to have access to incoming orders (including fax) on a daily basis.

Automated workflow for a rapidly evolving hybrid work culture to connect with information from a virtual workplace

- Fax coming from suppliers & customer can automatically be forwarded to selected folders, emails & mobile instead of being printed.
- Automate digitalization by sorting incoming faxes by fax number, received date, or person in charge for easy search option.



We want to target our loyal members by means of personalized advertisements in our monthly newsletter for better experience and also create additional revenue source for us.

ApeosPro allows you to create personalized collaterals including advertisements for specific target individuals for brand endorsements

- Create smaller monthly cycles for developing in-house personalized contents (newsletter, flyers) including target ads for loyal and high net worth individuals.
- Generate additional revenue in form of brand endorsements for hotel chains.



With different types of events throughout the year, our customization requires constant update in order to develop high quality event collaterals at short notice.

Higher quality collaterals and customized content improves customer experience and improves brand reputation

- With different finishing options, hard cover booklets, premium direct mailers, invitation cards etc. can be created for road shows, weddings and other events.
- Customization of content can be curated at a short notice, even in small quantities based on the different event size.

E-filing paper documents



Paper document



Fax



Loyal customer list



Monthly promotion

Customization of collaterals for different events



AM Event - Corporate Golf



PM Event - Wedding



Automatic sorting based on document information



Paperless Fax



Automatic sorting

Personalized Flyers, Newsletters



Newsletter



Flyers

Develop high quality event collaterals at short notice



Direct mailers



Clear Folders



働き方 × 自分らしさ × リゾート

リゾートテレワークプラン

20XX.XX.XX 作成

SOCIO CREATION

20th UNIVERSITY

ENSEMBLE CONCERT

Date

10/01 (SUN)

Time

PM1:00 Opening

**PM2:00 Commencement
of a performance**

Place

City Hall

Performance

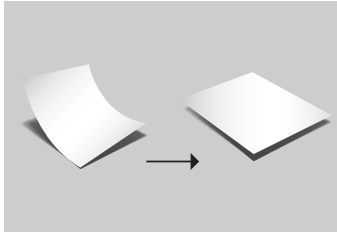
**Ensemble orchestra
of the university**

free



ApeosPro C810 Series

Professional quality end-to-end finishing & colour management



Real-Time de-curling



Heavy flexible cover insertion



Heavy duty printing

330 x 1300mm Poster



No Crease

Crease



Map fold up to 5 lines

01 Interface Decurler Module D1



Real time curl correction

Real time curl correction
(3 Levels Upward / Off /
3 Levels Downward)

02 Inserter D1



Cover/Sheet Insertion

Cover/Sheet Insertion

03 High Capacity Stacker A1*

5000-sheet Stacking
Long Paper Stacking**

**With HCS Top Tray
Extension Kit

* Only with ApeosPro series

04 Crease / Two-sided Trimmer D2*

Crease

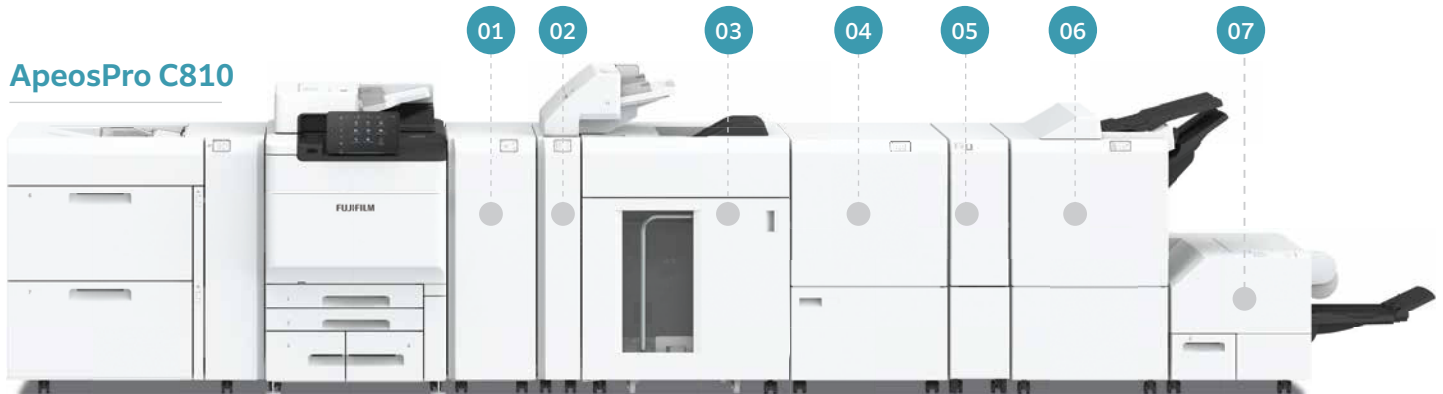
Two-Sided Trim



Trimming top and bottom
of the sheet

* Only with ApeosPro series

ApeosPro C810



Z-fold half sheet



Saddle Staple



Square back fold

05 Folder Unit CD2



Z Fold
Half Sheet



Tri Fold

06 Finisher D6 with Booklet Maker



Punch



Saddle
Staple

Punch/ Saddle Staple/ side stitch/
Single Fold

07 Square Back Fold Trimmer D1*



Face
Trim



Square
Back

Face Trim / Square Back

* Only with ApeosPro series

fujifilm.com/fbmy



FUJIFILM Business Innovation Asia Pacific Pte. Ltd.
(Formerly known as Fuji Xerox Asia Pacific Pte. Ltd.)
Reg. No. 199202000004 (993478-A) ST No. W10-1808-32000018

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