

# **FLEXYPRINT**

Greater Flexibility, Greater Freedom



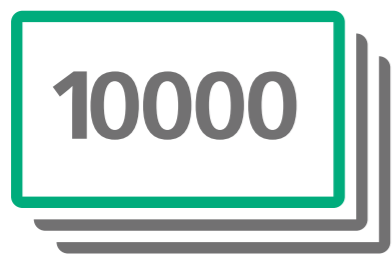
## Restrictive and inflexible print management stifles your company's growth

1.



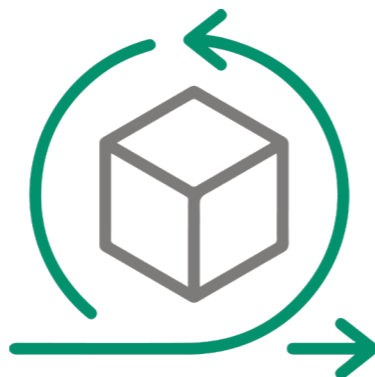
Changes to the way we work resulting in a hybrid work environment

2.



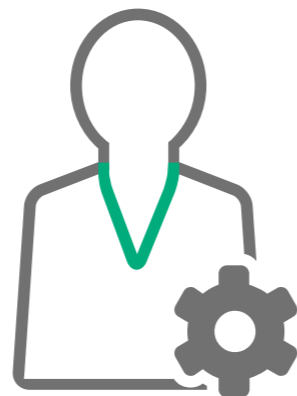
Upfront cost of outright purchasing multifunction devices is prohibitive

3.



Committing to long leasing and inflexible contracts hampers business agility

4.



Day-to-day management and IT support of devices is time-consuming and costly

Purchasing a fleet of multifunction devices can be unfeasible especially for start-ups and small to medium businesses due to the high upfront cost required. This is especially so in today's volatile business environment where, pushed by the pandemic, many organisations are moving towards a hybrid work environment.

On the other hand, leasing contracts that require your business to commit to long-lasting agreements with no option for termination or customisation hampers your organisation's ability to stay nimble and geared for growth.

However, it is possible to continue printing while balancing budgetary concerns and the flexibility required to work in the hybrid new normal.

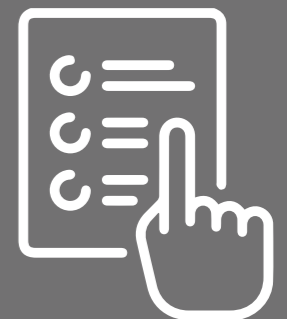
**Here are 6 compelling ways how FUJIFILM Business Innovation's subscription-based Multifunction Device leasing can help your organisation stay agile and geared for growth. Talk to us today!**



Minimal commitment required



Free mono prints



Multiple post-contract options available



Total cost of ownership savings



No prohibitive upfront investment required



One-stop solution to handle all IT needs

# Features

With FUJIFILM Business Innovation's FlexyPrint, you can lease your entire multifunction device fleet and pass the financial burden of managing and maintaining your devices to us. Getting your organisation print-ready is as easy as 1-2-3 with our simple and flexible subscription plan structure.

You can enjoy:

## All-in-one package

Our all-in-one package includes:

- Selected multifunction printers available
- Free mono prints\* and pay-as-you-use colour prints
- Unlimited IT resolution remote calls with our dedicated IT Professional Services team

\*Fair usage policy for prints applies according to models

## Subscription Plan with Add-on Options\*

Our basic plan requires a minimum of 12-months subscription and offers customised add-ons:

\*Add-on of solutions is subjected to the printer models

## Flexible Post-Subscription Options

Once your 12 months subscription ends, you may choose to:



- 1 Continue your subscription to enjoy further loyalty discounts
- 2 Recontract and upgrade to the latest models
- 3 Terminate your subscription at no penalty with a 1 month notice period
- 4 Purchase your loaned devices at a discounted price

## WHAT IS APPGUARD?

AppGuard protects your endpoints and prevents malware exploits without having to recognise them:

- Patented "Zero Trust" framework for controlling application behaviour
- Stops key behaviours that malware requires for successful execution
- Context-based policies auto-adapt without manual configuration
- Policy-based system is light

Secure your IT infrastructure with AppGuard! Find out more <https://www.appguard.us/>



## WHAT IS PAPER CUT HIVE?

Papercut Hive is a complete cloud-native print management solution for businesses:

- Print from any device to any printer in seconds
- Convenient print release options
- Simple and quick onboarding for users and guests
- Access control for user authentication
- Secure release for print security
- Watermarking for responsible document handling
- Responsible reminders
- Zero uncollected print jobs
- Print job safety net for sustainable printing

Enjoy secure and convenient printing with PaperCut Hive! Find out more <https://www.papercut.com/products/papercut-hive/>

## IT Professional Services

Having a dedicated IT support is imperative in today's digital era. However, an in-house team can be costly to hire and difficult to justify, especially when you are tightening belts. On the other hand, managing a large network of external vendors can be a hassle and can take away precious time from running the business.

Tap into our vast IT expertise and experts who can address your print-related problems with IT Professional Services! Experience a worry-free seamless onboarding experience with FUJIFILM Business Innovation's FlexyPrint with the following coverage:

- Unlimited remote IT support calls for 12 months
- Expertise to get IT assets up-and-running with 3 criteria: On-time, on-budget and spot-on in meeting requirements
- Provides the professionalism and standards expected of an outsourced option, without cost implications or hassle

[fujifilm.com/fbsg](https://fujifilm.com/fbsg)



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